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MAY 1970

NATIONAL ASSOCIATION OF CONVENIENCE STORES, INC.

QUESTIONNAIRE RESULTS

	<u>Answer</u>	<u>Number of Companies Reporting</u>	<u>Number of Stores Reporting</u>
1. Sales for 12 months ended December 31, 1969	\$1,102,012,514	111	6,893
2. Average weekly sales per store Range - 1,500 to 8,000	\$3,564	107	6,356
3. Average sale per customer Range - .60 to 2.85	\$.863	89	5,406
4. Estimated sales for 12 months ending December 31, 1970	\$1,320,819,315	104	6,823
5. Number of stores as of December 31, 1969			
a) Corporate	5,139	107	
b) Franchised	1,739	19	
c) Sole proprietor	4	1	
6. Actual number of net stores opened during 12 months ended December 31, 1969	1,216	88	
7. Number of stores planned to open during 12 months ending December 31, 1970	1,397	104	
a) Number of stores that are now under lease or owned, and under construction	537	73	
b) Number to be corporate	864	90	
c) Number to be franchised	410	21	
8. Number of stores projected to be in operation by December 31, 1974	12,099	92	
9. Net profit (percent) before Federal income taxes but after all wages, salaries, bonuses, etc. and other taxes for 12 months ended December 31, 1969, or nearest fiscal year ended before December 31, 1969 Range .007% to 7.000%	2.451%	96	6,635

Tabulated and summarized without audit.